

Subject: - General Foundation Course.

Time: - 2 1/2 hours

Subject Code: - 1202

Total No. of Questions: - 05

Maximum Marks:- 70

Instructions:-

- i. Answer each question on a fresh page.
- ii. Write the number of each question & sub question clearly.
- iii. All questions are compulsory.
- iv. Use of non programmable calculators is permitted.
- v. Figure to the right indicate full marks.
- vi. Working notes should be a part of the solution for question No. 5.

Q.1.A) Fill in the blanks with the appropriate alternative given below. (2 mks)

i. The idea which can be converted into a profitable opportunity is _____

- a) Business strategy
- b) SWOT analysis
- c) Business opportunity
- d) Business risk

ii. The risk in business is overcome by _____

- a) Transport
- b) Insurance
- c) Bank
- d) Warehousing

B) Answer the following in one sentence. (4 mks)

- i. State any two content of a project report.
- ii. Give the meaning of a budget.
- iii. Write the full form of SWOT.
- iv. What is the meaning of 'business risk'

C) Answer any one of the following in about 20 to 30 words. (2 mks)

- i. Explain any two types of financial needs of an Entrepreneur.
- ii. Explain any two ways how risk can be managed in business.

D) Answer any one of the following in about 30 to 100 words. (4 mks)

- i. Explain four sources of business ideas.
- ii. Explain the components of SWOT Analysis.

Q.2.A) Fill in the blanks with the appropriate alternative given below. (2 mks)

- i. The branch of management that deals with the development of human resource is called as _____.
 - a) Production management
 - b) Personal management
 - c) Marketing management
 - d) Financial management

- ii. Positioning of the machinery to minimize wastage, improve the efficiency of production & make proper use of floor space is known as _____.
 - a) Product layout
 - b) Process layout
 - c) Plant layout
 - d) Combination layout

B) Answer the following in one sentence. (3 mks)

- i. Give the meaning of Job specification.
- ii. What is the meaning of External Recruitment?
- iii. State any two benefits of employees State Insurance Act 1948.

C) Answer any one of the following in about 20 to 30 words. (6 mks)

- i. Explain any two sources of internal recruitment.
- ii. Mention any four safety measures of the factories Act 1948.
- iii. Explain the following terms.
 - a) Inventory control
 - b) Quality control

D) Answer any one of the following in about 80 to 100 words. (4 mks)

- i. Explain any four economic determinants of consumer behaviour.
- ii. Explain any four sociological determinants of consumer behaviour.

Q.3.A) Fill in the blanks with the appropriate alternative given below. (2 mks)

- i. A desire backed by the ability to pay & willingness to pay for a commodity is known as _____.
 - a) Supply
 - b) Stock
 - c) Purchase
 - d) Demand

- ii. Institutions which impart non-formal pre-school education to children in the age group of 3-5 years are called _____.

- a) Anganwadis
- b) Community health centres
- c) Primary health centres
- d) Primary schools

B) Answer the following in one sentence. (4 mks)

- i. Give the meaning of Break - Even Analysis.
- ii. What is the meaning Sellers Reservation Price?
- iii. Give the meaning of Environmental Sanitation.
- iv. Mention one purpose of Family Planning.

C) Answer the following in about 20 to 30 words. (6 mks)

- i. Explain the following terms.
 - a) Supplementary Nutrition.
 - b) Immunisation.
- ii. Mention any two objectives of National Population Policy 1976 .
- iii. State any four facilities provided by Primary Health Centres.

D) Answer any one of the following in about 80 to 100 words. (4 mks)

- i. Explain any four factors determining the demand for a commodity.
- ii. Explain any four factors determining the supply of a commodity.

Q.4.A) Fill in the blanks with the appropriate alternative given below. (2 mks)

- i. Organix matter that is broken down into simpler structure by micro – organisms called _____.
 - a) Bio - Magnification
 - b) Non - biodegradation
 - c) Bio - degradation
 - d) Bio – remediation
- ii. Elements which cause fire are heat, fuel and _____.
 - a) Oxygen
 - b) Nitrogen
 - c) Hydrogen
 - d) Carbon - dioxide

B) Answer the following in one sentence. (4 mks)

- i. Name the Occupational hazard caused to workers in a noisy workshop.
- ii. What is 'Vana Mahotsava'?
- iii. Give the meaning Dumping.
- iv. What is the meaning of 'First Aid'?

C) Answer the following in about 20 to 30 words.

(2 mks)

- i. State any four benefits of agro-forestry.
- ii. Give any two Measures of controlling community noise.
- iii. State any four facilities provided by Primary Health Centres.

D) Answer any one of the following in about 80 to 100 words.

(4 mks)

- i. State any eight benefits of Social Forestry
- ii. Mention any eight advantages of compressed Natural Gas.

Q.5.

The following is the trial balance of
Ms. Sugandha Shetgaonkar as on 31/3/2013

Particulars	Debit	Credit
Opening stock	15,000	
Cash in hand	4,000	
Cash at bank	10,000	
Purchases	40,500	
Sales		1,00,000
Drawings	20,000	
Rent Received		1,500
Capital		1,60,000
Return Inwards	1,000	
Return Outwards		500
Wages	8,000	
Salaries	12,000	
Bad Debts	2,000	
Furniture	28,000	
Machinery	700	
Advertisement	1,000	
General Exopenses	9,000	
Printing & Stationary	1,500	
Insurance	500	
Freight	100	
S. Creditors		30,000
S. Debtors	35,000	
Bill Payable		14,300
Bills Receivable	10,000	
Investment	6,000	
Goodwill	12,000	
	3,06,300	3,06,300

Adjustments:-

- 1) Closing stock was valued at Rs. 1,10,000/-
- 2) Outstanding wages Rs. 1,200/- & Salaries Rs. 2000/-
- 3) Prepaid Insurance amounted to Rs. 200/-
- 4) Depreciate machinery @ 10% & Furniture by 5%

Prepare:-

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|---|----------|
| 1) Trading account for the year ended 31/3/2013 | 31/2 mks |
| 2) Profit & Loss account for the year ended 31/3/2013 | 41/2 mks |
| 3) Balance Sheet as on 31/3/2013 | 7 mks |