

**Model Question Paper Std. XII**

General Foundation Course

**Total No. of Questions: 05**

**Maximum Marks: 70**

**No. of Pages: 4**

**Time: 2 ½ Hours**

**Instructions:**

- (i) Answer each main question on a fresh page.
- (ii) Write the number of each question and sub-question clearly.
- (iii) All questions are compulsory.
- (iv) Use of non-programmable calculators is permitted.
- (v) Figures to the right indicate full marks.
- (vi) Working notes should be a part of the solution for question No.5

**Q.1 (A) Fill in the blanks with appropriate alternatives given below: (2)**

- (i) A strategic planning method used to evaluate the strengths, weaknesses, opportunities and threats involved in a business venture is known as \_\_\_\_\_.
  - project report
  - brain storming
  - attribute listing
  - SWOT Analysis
- (ii) The department that acts as a mediator for effectively sorting out disputes in an organisation is the \_\_\_\_\_.
  - human resource department
  - public relation department
  - advertising department
  - marketing department

**(B) Answer the following in one sentence: (2)**

- (i) State any two major aspects to be considered while locating a business
- (ii) Mention the two stages of production planning.

**(C) Answer the following in about 50 – 60 words: (6)**

- (i) Explain the importance of planning (any three points) in business.  
**OR**
- (i) Explain the financial investigations an entrepreneur should undertake while preparing a project report.
- (ii) Explain any three techniques of human resource development.  
**OR**
- (ii) Explain any three steps an entrepreneur should follow to effectively manage manpower in his organisation.

**(D) Answer any one of the following in about 120– 140 words: (5)**

- (i) What is plant layout? State any eight objectives of plant layout.
- (ii) What is 'Total Quality Management'? State any eight benefits of quality control.

**Q.2 (A) Fill in the blanks with appropriate alternatives given below: (2)**

- (i) Consumer dispute redressal is popularly known as \_\_\_\_\_
  - consumer rights
  - consumer responsibilities
  - consumer protection
  - consumer forum
  
- (ii) An enterprise does not have enough money to carry out business activities, when it faces a \_\_\_\_\_
  - production crisis
  - cash crisis
  - labour crisis
  - marketing crisis

**(B) Answer the following in one sentence: (2)**

- (i) Give the meaning of the term Marketing Mix.
- (ii) What is market research?

**(C) Answer the following in about 50 – 60 words: (6)**

- (i) What is Marketing? State any four common marketing problems faced by small business enterprises.

**OR**

- (i) State any six consumer rights introduced to safeguard the interest of the consumers.
- (ii) Explain any three parties to an E-Commerce transaction

**OR**

- (ii) Explain the following terms:
  - a) Credit card.
  - b) Debit card.
  - c) Electronic fund transfer.

**(D) Answer any one of the following in about 120 – 150 words: (5)**

- (i) Explain any five ways an entrepreneur can deal with starting crisis in business.
- (ii) Explain any five corrective measures that can be adopted to curb industrial sickness.

**Q.3 (A) Fill in the blanks with appropriate alternatives given below: (1)**

- (i) The difference between the current assets and current liabilities is referred to as \_\_\_\_\_.
  - cash flow.
  - total revenue.
  - total cost.
  - working capital.

**(B) Answer the following in one sentence: (2)**

- (i) Give the full form of CRZ.
- (ii) Why is Vana Mahotsava celebrated?

**(C) Answer the following in about 50 – 60 words: (6)**

- (i) Explain any three objectives of working capital management.

**OR**

- (i) Explain any three objectives of cash management.

- (ii) Explain any three effects of deforestation.

**OR**

- (ii) Explain any three types of extension forestry.

**(D) Answer any one of the following in about 120 – 150 words: (5)**

- (i) Explain any five effects of Desertification.
- (ii) Explain any five ways to conserve forests.

**Q.4 (A) Fill in the blanks with appropriate alternatives given below: (1)**

- (i) The tax which is levied at each stage in the chain of production and distribution is known as \_\_\_\_\_.

- income tax.
- value added tax.
- sales tax.
- education cess.

**(B) Answer the following in one sentence: (2)**

- (i) What is the aim of Sulabh Sanitation Mission?
- (ii) What is Sarva Shiksha Abhiyan?

**(C) Answer the following in about 50 – 60 words: (6)**

- (i) Explain any three points of significance of healthy industrial relations.

**OR**

- (i) Explain any three obligations of tax payers in the payment of income tax.

- (ii) Explain the following diseases:

- a) Tuberculosis
- b) Malaria.
- c) Amoebiasis

**OR**

- (ii) Explain the following terms:

- a) Substance Abuse.
- b) Sanitation.
- c) Public distribution system.

**(D) Answer any one of the following in about 120 – 150 words: (5)**

- (i) Explain any five measures that can be adopted to control population.
- (ii) Explain any five schemes provided under integrated child development services.

**Q.5.** The following is the Trial Balance of Mrs. Jessie De Souza for the year ended 31/12/2015.

<b>Debit Balances</b>	<b>Amount</b>	<b>Credit Balances</b>	<b>Amount</b>
Cash at Bank	20,000	Loan	40,000
wages	9,000	Sales	85,000
Land and Building	95,000	Capital	143,000
Furniture	30,000	Bills payable	20,000
Opening Stock	20,000	Creditors	60,000
Drawings	10,000	Returns Outwards	2,000
Audit Fees	5,500	Commission	8,000
Fuel, Power and Lighting	6,000		
Advertisement	7,500		
Freight	500		
Salaries	8,500		
Machinery	40,000		
Debtors	54,000		
Purchases	52,000		
<b>Total</b>	<b>3,58,000</b>	<b>Total</b>	<b>3,58,000</b>

**Adjustments:**

- (i) Closing Stock was valued at cost price Rs.75,000/-
- (ii) Outstanding Salary amounted to Rs. 1,500/-
- (iii) Prepaid Audit Fees were Rs. 1,000/-
- (iv) Goods distributed as free samples amounted to Rs. 2,500/-
- (v) Depreciate Machinery by 10% per annum.

**Prepare:**

- (i) The Trading Account for the year ending 31/12/2015. **(3)**
- (ii) Profit and Loss Account for the year ending 31/12/2015. **(3 ½)**
- (iii) Balance Sheet as on 31/12/2015. **(5 ½)**

XX